

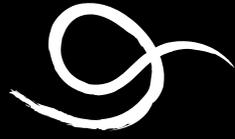
Intentional Interference With Business Expectancy

Valid Business Expectancy



- a written contract
- a verbal agreement
- contract negotiations with at least a reasonable expectancy of fruition

Knowledge of Relationship



- knowledge of the relationship
- knowledge of the facts giving rise to the existence of the relationship, even if don't know legal significance

Intentional



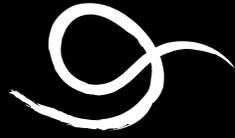
- a desire to interfere
- knowledge that interference is certain or substantially certain to occur

Causing Termination



- the third party's interference was the reason for the termination

Improper Purpose/Mean



- violation of law or established standard that imposes on the third party a duty to *not* interfere, e.g., making defamatory comments or not following industry standards
- ill will, spite, greed, & retaliation can be evidence of an improper purpose
- not improper purposes: good faith actions, reasonable protection of legal or financial interests, legitimate business competition

Damages



- \$ spent in reliance on the relationship
- unrealized lost profits

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